

2013 OVERVIEW

In this newsletter we will sum up what we achieved in 2013, remind you about some new projects we've started and share plenty of memories from the joyful moments we've spent together.

Thank you!

Questers Head Office Team

Plamen, Tanya, Valya, Yuliana, Yoana, Mariya, Teodora, Polina,
Mitko, Neli, Maya & Alexander.

2013

O V E R V I E W

Looking back over the shoulder the past 2013 was successful in many aspects – we founded a second company office in Plovdiv and started new businesses with new clients and their teams. Most importantly, we succeeded in setting up key initiatives part of Questers' Training & Performance Programme

that we will keenly continue to develop. With our T&P Program we would like to create added value for every member of our team as well as for our clients. We believe this is Questers main role and mission – to create and develop motivating working environment which is beneficial to anyone involved anyhow with us.



Questers' TRAINING



The objective of Questers' Trainings is to deliver internal courses and trainings as well as to develop the knowledge and expertise sharing processes in the company. In doing so, we reckon we are of great assistance to everyone in being better in his chosen professional area. Sessions specifically

designed for knowledge sharing called Lunch with the GEEKs are conducted monthly and are focused on discussions of up-to-date professional themes that could help you in your daily tasks. More info on forthcoming sessions and trainings can be found in the Trainings section on the HR portal - qPortal.

HR & PERFORMANCE

What matters to us the most is to perform to the highest standard and achieve the highest possible results working together with our clients. This is only possible with motivated and satisfied people who are feeling great and passionate about their job. That's why

the main priority of our company is to have productive & highly performing teams. The role of Performance Management team is to effectively make it happen without additional hassle. We would make it possible only with your cooperation and constant feedback.



New TEAMS

Last year we welcomed our colleagues from ProcessNet, Welcom, DSP and Bluesource teams. We hope that you have already made friends here and are satisfied with being part of our big team.



Giving Help **TOGETHER**

TOGETHER we found possibilities, time & desire for CHARITY.

Thank you!

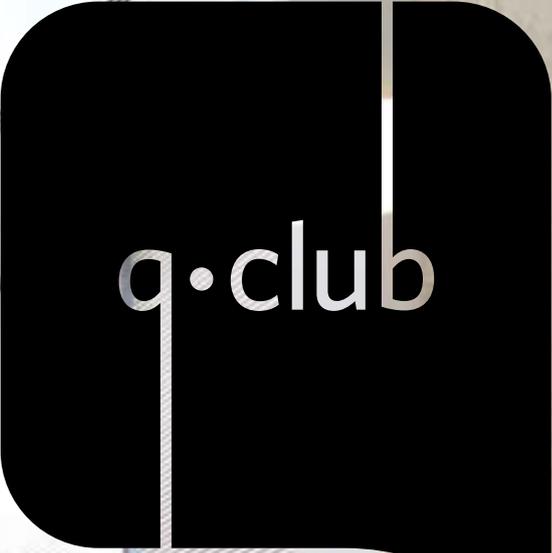
With great pleasure and thankfulness we would like to announce the amount collected for CHARITY in 2013

13,930 BGN

This sum helped the Children's University Hospital, our partner since mid 2010, to improve the equipment base and thus be able to better screen and help the little patients.

In 2014 we will continue to help children in two directions – Health & Education. More details about the upcoming charity initiatives will follow soon.



The logo for 'q.club' is displayed in white text on a black, rounded rectangular background. The 'q' is stylized with a vertical line extending downwards from its stem.

q.club

A photograph of a modern lounge area featuring large windows, white pendant lights, and a clean, minimalist aesthetic.

In the beginning of 2013 we opened together our lounge area qClub – the place for our weekly Relaxing Thursdays, daily lunch & coffee breaks and fun. Let's make it a party place in 2014! Everyone is welcome to organize personal events & parties even at weekends. For more info – check at the bar.

Although memories are blurred,

We are determined to repeat it this year with even more serious punch. The year ended with the great performance of Nora in the five star hotel "St. Ivan Rilski" in Bansko on the Christmas Party.

So, we proved together that friendly atmosphere, 100 people, free drinks and a common place to share can create



let's all remember some parties that took place in 2013 and let's hope together we make them even more and better in 2014 – St. Valentine's Party, 8th of March Party, the Hot Summer Party. In the end of October we had our first Halloween Charity Party highlighting again the goodwill & generosity. Thank you all!

really good memories even though blurred.

The bar is raised for the forthcoming events!

Thank you for being part of all these events during the past year and wish you all even more happy occasions to celebrate in 2014!